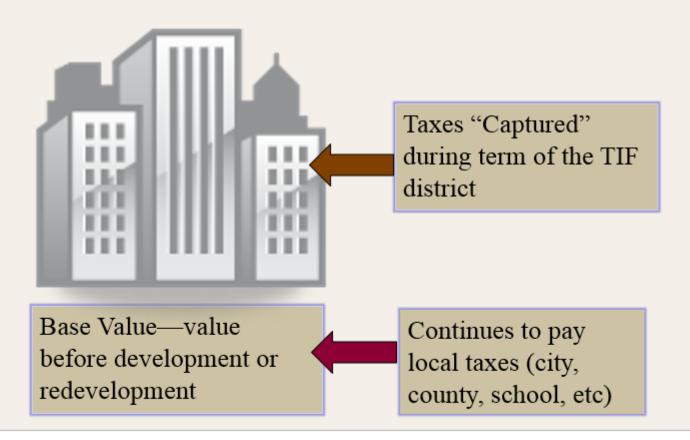
TIF Overview

What is TIF?

- TIF is a method of financing public and qualifying improvements from the increased property taxes generated from new development that would not occur "but for" the assistance provided.
- The difference between the existing property taxes on a parcel of land which are divided among the county, city, and school district and the increased property taxes generated from the new development, which is used exclusively by the authority (City) for a term of years to finance public or qualifying improvements is known as the tax increment.

How is TIF revenue derived?



TIF Overview

For What Purposes can TIF revenues be used?

There are limitations on their use by the Statutes governing TIF. Revenues can generally be used for the following:

- 1. Acquisition of land and buildings.
- 2. Site improvements or preparation costs such as demolition and abatement.
- 3. Installation of public utilities or other improvements, such as parking, streets and sidewalks, storm sewers, skyways.
- 4. Interest on TIF Notes / Bonds
- 5. Administrative costs
- 6. Outstanding principal amount of bonds issued to finance the project costs.

Why Use TIF?

• Stimulates development and may be used to encourage development types (i.e. affordable housing, redevelopment, economic development).

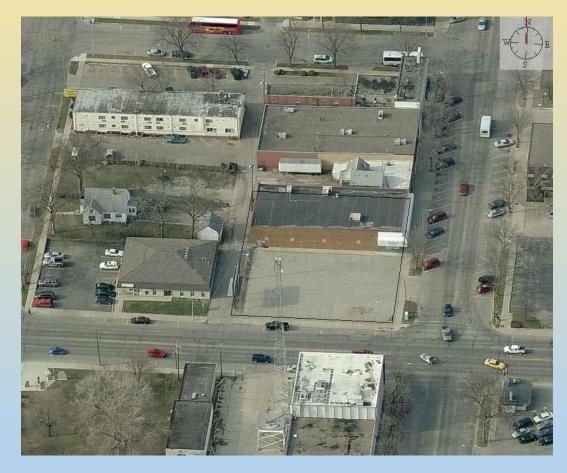
Facilitates infrastructure improvements.

Enhance the City tax base.

The projects create many short-term construction jobs and long-term jobs.

Coordinate new development with existing plans

TIF Project Example





Before After

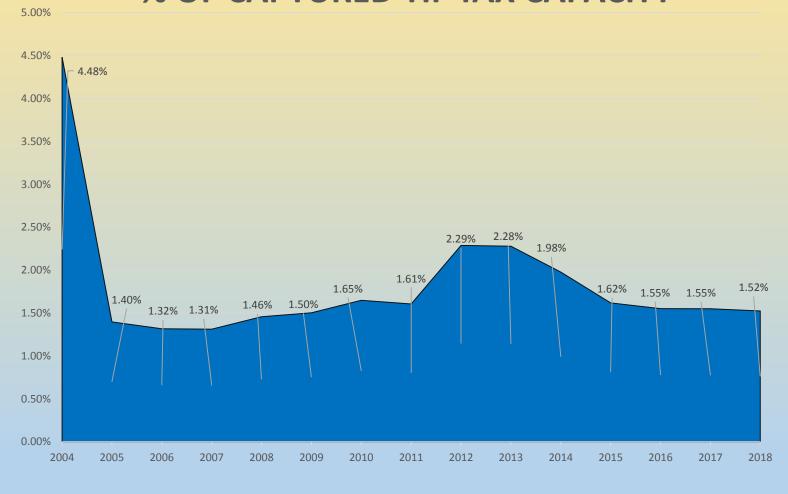
ROCHESTER % ANNUAL CAPTURED TIF TAX CAPACITY

		CAPTURED TAX	% OF CAPTURED TIF
YEAR	CITY TAX CAPACITY	INCREMENT	TAX CAPACITY
2004	\$ 69,990,826	\$ 3,138,517	4.48%
2005	\$ 79,210,426	\$ 1,106,216	1.40%
2006	\$ 86,117,454	\$ 1,134,097	1.32%
2007	\$ 91,771,403	\$ 1,204,141	1.31%
2008	\$ 96,482,698	\$ 1,405,611	1.46%
2009	\$ 103,866,962	\$ 1,561,049	1.50%
2010	\$ 106,415,330	\$ 1,754,288	1.65%
2011	\$ 106,709,654	\$ 1,713,705	1.61%
2012	\$ 100,470,797	\$ 2,299,148	2.29%
2013	\$ 100,881,956	\$ 2,299,148	2.28%
2014	\$ 103,677,566	\$ 2,050,400	1.98%
2015	\$ 108,477,905	\$ 1,755,583	1.62%
2016	\$ 113,735,871	\$ 1,764,449	1.55%
2017	\$ 124,901,503	\$ 1,936,107	1.55%
2018	\$ 133,995,166	\$ 2,042,663	1.52%

NOTE: 2004 WAS LAST YEAR OF DOWNTOWN TIF DISTRICT COLLECTIONS

SOURCE: ANNUAL CITY COMPREHENSIVE ANNUAL FINANCIAL REPORT

% OF CAPTURED TIF TAX CAPACITY



Comparison of Other Minnesota Cities % of Captured TIF Tax Capacity

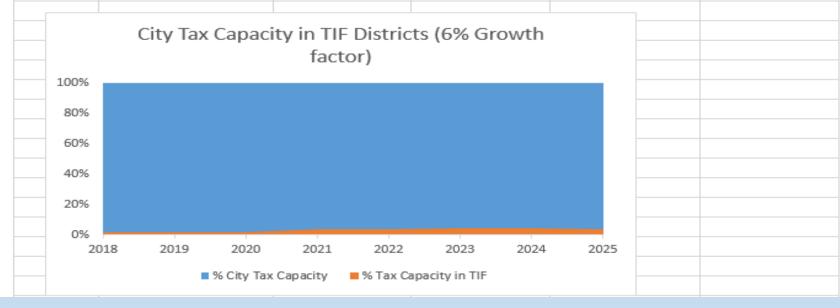
	2015 % CAPTURED TIF TAX	2016 % CAPTURED TIF TAX	
CITY	CAPACITY	CAPACITY	
Minneapolis	7.79%	8.12%	
St. Paul	9.07%	9.24%	
Duluth	3.11%	2.27%	
St. Cloud	1.32%	1.32%	
Bloomington	12.37%	14.52%	
Rochester	1.61%	1.55%	

Source: League of Minnesota Cities 2016 Property Tax Data Report

Future Estimates of City's Tax Capacity in TIF Districts

Estimate of City Tax Capacity in TIF Districts

	City Tax Capacity(6%	% City Tax		% Tax Capacity in	
Year	Growth factor)	Capacity	TIF Tax Capacity	TIF	
2018	\$ 133,995,166	100%	\$ 2,042,663	1.52%	Actual
2019	\$ 142,034,876	100%	\$ 2,290,844	1.61%	Est.
2020	\$ 150,556,969	100%	\$ 2,664,180	1.77%	Est.
2021	\$ 159,590,387	100%	\$ 5,902,876	3.70%	Est.
2022	\$ 169,165,810	100%	\$ 5,902,876	3.49%	Est.
2023	\$ 179,315,758	100%	\$ 7,846,406	4.38%	Est.
2024	\$ 190,074,704	100%	\$ 7,846,406	4.13%	Est.
2025	\$ 201,479,186	100%	\$ 7,846,406	3.89%	Est.



Future Years Estimate of TIF Tax Capacity Increase

2	2019 Est. TIF Tax Capacity			
1st Avenue Flats	\$	22,069		
Flats on 4th	\$	144,814		
Lofts @ Mayo Park	\$	45,498		
Valleyhigh Flats	\$	35,400		
	\$	247,781		
2	020 Est. TIF 1	Est. TIF Tax Capacity		
River Glen Apts.	\$	155,762		
Miracle Market	\$	217,974		
	\$	373,736		
2	021 Est. TIF 1	Est. TIF Tax Capacity		
Eastgate Apts.	\$	53,244		
Alatus (Berkman Apts.)	\$	962,250		
Urban on 1st	\$	369,750		
Riverwalk Apts.	\$	239,700		
Residences @ Discovery Square	\$	281,866		
Mortenson Discovery Square Project	\$	340,100		
Armory project	\$	29,000		
Harvestview Apts.	\$	42,916		
Hyatt House (Legion property)	\$	495,250		
Hotel Indigo	\$ \$	257,354		
Wells Fargo Renovation		167,266		
	\$	3,238,696		
2	2023 Est. TIF Tax Capacity			
Bloom Riverfront Project	\$	1,943,530		
Total Estimated TIF Tax Capapcity	\$	5,803,743		

TIF Policies

- Prior to 1990, the City's TIF Policies related only to downtown development. In 1990, the TIF Policies were
 amended to include non-downtown development. Those policies included a private to public investment ratio
 guideline of 4-8:1. The policies were more focused on economic development projects with job creation and
 also contained payback provisions related to the job creation.
- In 1999, the TIF Policies were amended to further expand the housing related goals of the City. The policies also emphasized the "PAYGO" financing vs. "up front" assistance to projects.
- In 2007, the Policies were updated to include language related to the use of tax abatements and emphasized an 8:1 private to public investment ratio.
- In 2017, the TIF Policies were amended to more specifically prioritize the use of TIF, better define goals for the level of assistance for Housing TIF Districts and Redevelopment private to public investment ratio (10:1 guideline). The 2017 amendments also includes language on inclusion of affordable units in mixed use Redevelopment projects or a set aside of 5% of the increments for affordable housing purposes. Also includes requirements related to relocation assistance.

LOOKING AHEAD

- TIF Use & Prioritization
 - Are current TIF priorities still valid?
 - Further refinement for targeting specific types of uses, i.e Bioscience?
- Other Potential TIF Policy Changes
 - Sustainability Requirements consistent with DMC on a Citywide basis?
 - Based upon certain level of assistance?
 - Others?